



CLINICAL APPLICATION ENGINEER

LOCATION	14 rue Sthrau, 75013 Paris
CONTACT	job@damae-medical.com
CONTRACT	CDI - permanent contract
STARTING DATE	ASAP

What do we do at Damae Medical?

Damae Medical is reinventing skin imaging, revolutionizing the screening, management, and follow-up of skin cancers (melanoma and carcinoma) with its deepLive™ solution, which provides an accurate, fast and reliable optical examination without performing a biopsy.

CE marked, the deepLive™ medical device is based on LC-OCT (Line-field Confocal Optical Coherence Tomography) proprietary optical imaging technology that provides 3D images of the different layers of the skin at the cellular level, complemented by several software and Artificial Intelligence (AI) modules. This innovation is protected by 6 patent families and has already been published in more than 70 scientific and medical publications.

Present in 10 countries and used in more than 30 world leading centers, deepLive™ transforms the daily practice of dermatologists making the management of skin pathologies efficient, reassuring, and non-invasive for the patient. The product is also used by leading cosmetic and pharmaceutical players for research and evaluation purposes.

Based in Paris, Damae Medical currently employs 30 people driven by innovation and continuous improvement. Winner of several innovation awards (MIT Technology Review, Bpifrance, European Commission), the company has been able to invest more than €20 million since its creation in 2014.

Welcome to a world where you can see beyond appearances!





Join us as Clinical Application Engineer!

Damae Medical offers you the opportunity to join the **Applications Team**, to take part in the education of customers and to promote new solutions developed by the company.

Your mission will be to make the market aware of this new product in order to favor the market entry of Damae Medical. You will also be responsible for training them in the use of deepLive™ solutions, creating and maintaining the network of leads and customers. You will follow the clinical validation studies and participate in the continuous improvement of products and services associated with deepLive™.

In this context, you will be required to make **regular international trips**.

What will you do?

- **Market education & customer support**
 - Install and implement devices for new customers, conduct initial training
 - Manage customer complaints and provide timely technical support
 - Participate to the creation of training programs and materials for customer-users
 - Organize events and workshops to educate, train and retain future customers
- **Follow-up on clinical studies involving deepLive™**
 - Follow up on clinical studies conducted with partner hospital centers, for product validation
 - Manage product evaluation studies with dermo-cosmetic or pharmaceutical partners
 - Work with physicians to enhance and communicate study results
 - Work with the Data team to structure the databases, participate in the labeling and testing campaigns and validation of solutions based on Artificial Intelligence
 - Participate in the reflections around the deployment of service activities: management and treatment of customer returns, correction of failures, management of maintenance interventions
 - Continuously collect the Voice of Customers and provide feedbacks from the field

What profile are we looking for?

This position is for a scientific graduate (Engineer, Master, PhD) who has:

- Medical imaging / Biological skills or experience
- Strong technical skills
- Project management skills
- Pragmatism and team spirit - Easy communication internally and externally
- Evolving in an international ecosystem, a very good level of English is necessary for this position
- You must be able to travel nationally and internationally up to 1/3 of your time
- You have the relationship-building qualities, excellent oral and written communication skills, as well as a strong team spirit. Proactive, self-sufficient, you are customer-oriented

Apply via email with reference 22 004 to job@damae-medical.com